

About Al's Garden & Home

- Third-generation family business
- Began with a fruit stand in 1948
- Today consists of three growing facilities and four retail locations
- More than 200 employees
- We grow 80% of the plants we sell in stores



Most people don't think of Lean when they think of a retail business, but we have found many ways to apply the concepts.

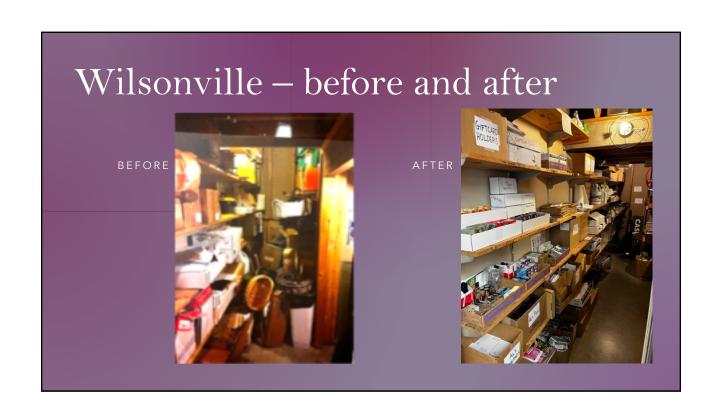




5S – Workplace Organization

- Our first initiative
- Implemented in all of our stores and the farm
- Helped get a lot of people involved and familiar with the concepts











Flow in the Receiving Area

SEEK OUT AND REDUCE THE SEVEN WASTES:

- 1. TRANSPORTATION
- 2. INVENTORY
- 3. MOTION
- 4. WAITING
- 5. OVERPROCESSING
- 6. OVERPRODUCING
- 7. DEFECTS

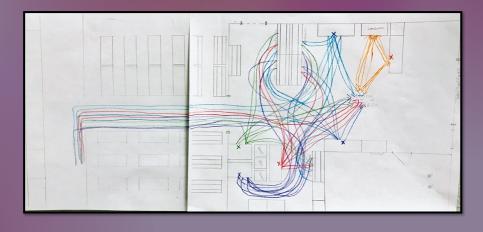


Objectives/Results Summary

	Pre-event	Objective	Post-event	% Improved
Product touches (number)	11	6	5	55%
People Travel – Bring order from dock (feet)	424	212	288	32%
People Travel - Process an Order (feet)	11250	9000	6000	46%
Individual item time (minutes)	3	1.5	1	66%
Quality (number of defects)	10	0	1	90%
Labor Cost per unit (\$)	0.4	0.3	0.26	35%
Lead time (days) - door to floor ready	6	2	0.92	84%
Productivity (NVA steps)	181	90	118	35%

Pre-Event Spaghetti Diagram

6 (people) X 75 (feet) x 150 (# of boxes) = 11,250 feet per order



Post Event Spaghetti Diagram

5 (people) x 40 (feet) x 150 (# of boxes) = 6,000 feet per order

